

Course Name	ECTS	Hours / week	Language of teaching	Professor	Program details
Analyse économique : microéconomie (Microeconomics Analysis)	6	4	French & English	Montez Joao ; Bruhin Adrian	BSc in Management BSc in Economics
Asset Management: Théorie et Pratique	3	2	French	Guillemin Pierre	BSc in Management
Business Intelligence and Analytics	4.5	4	French	Vlachos Michalis ; Orso Samuel	BSc in Management BSc in Economics
Communication et Leadership	4.5	4	French & English	Jost Matthieu ; Tilston Otilie	BSc in Management BSc in Economics
Consumer Behaviour (BScM)	6	4	English	Petersen Francine	BSc in Management
Contemporary Challenges in Management Control	3	2	French	Schnegg Maël ; Derchi Giovanni Battista	BSc in Management
Corporate Sustainability : The Environmental Perspective	3	2	English	Ionescu Aileen	BSc in Management
Cours de clôture: «HEC Business Game»	6	0	French	Estier Thibault ; Gaspoz Cédric ; Legner Christine	BSc in Management
Critical Thinking	6	4	English	Szemerédi Zsuzanna	BSc in Management BSc in Economics
Cyberespace et Internet	6	4	French	Gheraouti Solange	BSc in Management
* Designs, futurs et société (EPFL)	3	2	French	Aeberli Marius	BSc in Management BSc in Economics
Dramaturgie pour le monde professionnel	3	2	French	Sanchez Jurado Margarita	BSc in Management BSc in Economics
Droit des affaires II	3	2	French	Junod Valérie	BSc in Management
Entrepreneurial finance and the new venture funding process	6	4	English	Petty Jeffrey	BSc in Management
Ethique et Marketing	3	2	French	Uhlmann Vincent	BSc in Management
Financial Markets	6	4	English	Celentano Francesco	BSc in Management BSc in Economics
Fiscalité	6	4	French	Vuilleumier Frédéric	BSc in Management

\* **Registration for this course-exam at EPFL must be made by March 2, 2023 (at the latest) through [hecbachelor@unil.ch](mailto:hecbachelor@unil.ch)**

Some courses may be taught during the same period or limited to a maximum number of students (choose one of them), please check the syllabus. Students must register to all courses/exams taken (including online exam, seminar, course without written exam, written work, written or oral exam, ENEP, etc.). This list is subject to changes.

**HEC Lausanne**  
**Bachelor courses open for exchange students**  
**Spring 2023**

Fondamentaux de contrôle de gestion	4.5	4	French	Oyon Daniel	BSc in Management BSc in Economics
Gestion de projets	6	4	French	Missonier Stéphanie	BSc in Management
Gestion des Opérations I (Operations Management I)	3	2	French & English	Lurkin Virginie	BSc in Management BSc in Economics
Gestion du risque (BSc) (Risk management)	3	2	French	Wagner Joël	BSc in Management BSc in Economics
* How Technology Shapes The Workplace of the Future (EPFL)	3	2	English	Lalive Rafael	BSc in Management BSc in Economics
Innovation for Happiness	3	2	English	Leclerc Fabrice	BSc in Management BSc in Economics
Innovation sociale : créer le changement pour un avenir durable (HUB)	3	2	French	Headon Anne	BSc in Management BSc in Economics
Integrated Marketing Communication	3	2	English	Schlager Tobias	BSc in Management
Intégration européenne (Faculté Droit)	3	2	French	Grin Gilles	BSc in Management BSc in Economics
International Money and Finance	6	4	English	Bacchetta Philippe ; Davenport Margaret	BSc in Management BSc in Economics
International Trade and European Integration	6	4	English	Milet Emmanuel ; Brülhart Marius	BSc in Economics
Introduction to Bargaining and Negotiations	3	2	English	Efferson Charles	BSc in Management
Introduction to Business Ethics	3	2	English	Jasinenko Anna	BSc in Management
Introduction to Financial Statement Analysis and Reporting	3	2	English	Markarian Garen	BSc in Management BSc in Economics
* Jeu vidéo et gamification (EPFL)	3	2	French	Krichane S. ; Rochat Y.	BSc in Management BSc in Economics
Judgment and Decision Making	3	2	English	Hoffrage Ulrich	BSc in Management
Lancement et développement de start-ups : Méthode d'analyse et Expérience pratique	3	0	French	Darbellay Yves	BSc in Management
La ville de demain	6	4	French	Leclerc Fabrice	BSc in Management BSc in Economics
Management for the challenges of the socioecological crisis	3	0	English	Vogt Sonja	BSc in Management

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Market Design and the Economics of Asymmetric Information	6	4	English	Hakimov Rustamdjan ; Santos Pinto Luis	BSc in Economics
Marketing des Services	3	2	French	Hervet Guillaume	BSc in Management
Marketing Research	6	4	English	Czellar Sandor	BSc in Management
Monetary theory and policy	6	4	English	Benigno Gianluca	BSc in Economics
* Musical theory and creativity (EPFL)	3	2	English	Poste vacant/ prof. externe	BSc in Management BSc in Economics
Organization and markets	3	2	English	Zanarone Giorgio	BSc in Management
Practical Operations Management	6	4	English	Hameri Ari-Pekka	BSc in Management
Principes de finance	6	4	French	Rockinger Michael ; Roger Tristan	BSc in Management BSc in Economics
Principes de politique d'entreprise	3	2	French	Amer Maistriau Estefania	BSc in Management
Programmation pratique en Python	6	4	French	Huguenin Kévin	BSc in Management
Recherche Empirique en Management et en Economie	6	4	French	Lalive Rafael	BSc in Management BSc in Economics
Risk Savvy	3	2	English	Ulrich Hoffrage	BSc in Management
Santé Personnalisée : un défi biomédical et social (EPFL)	3	2	French	Chiapperino L.	BSc in Management BSc in Economics
Science au carré	3	2	French		BSc in Management
Séminaire: La gestion immobilière en pratique	6	4	French	Progin Barbara	BSc in Management
Service Operations Management	3	2	English	Horatiu Tudori	BSc in Management
Statistique et économétrie appliquée: introduction	4.5	4	French	Gallea Quentin	BSc in Management BSc in Economics
Statistique et économétrie II	6	4	French	Renne Jean-Paul	BSc in Economics

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